apartments for metropolitans



as at 2019-12-31

metropolitan cities grow faster population growth past 10 years



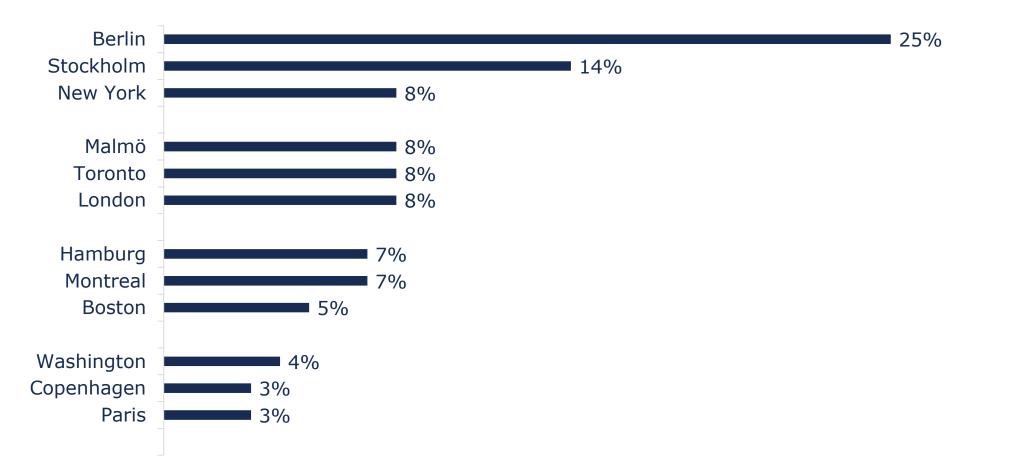
countries

metropolitan cities

sources: Statistics Sweden, Statistics Denmark, Statistics Canada, INSEE, Office for National Statistics, Statistiches Bundesamt, 2 US Census Bureau, London data store and several local Bundesländer statistics offices.

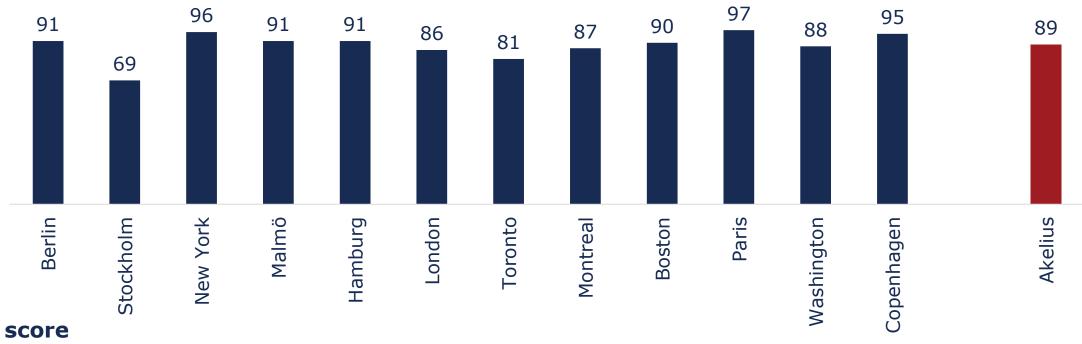
focus on metropolitan cities

reduced risk of vacancy, faster income growth



very walkable locations

reduces risk of vacancy, faster income growth

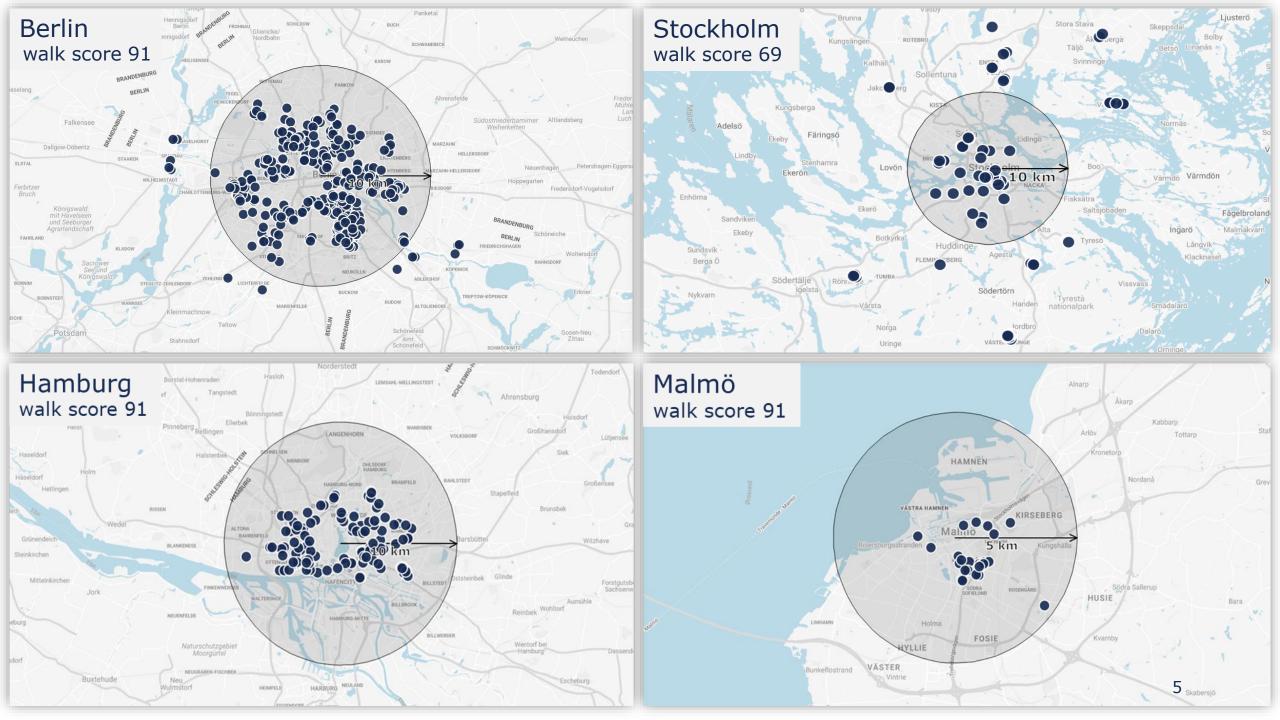


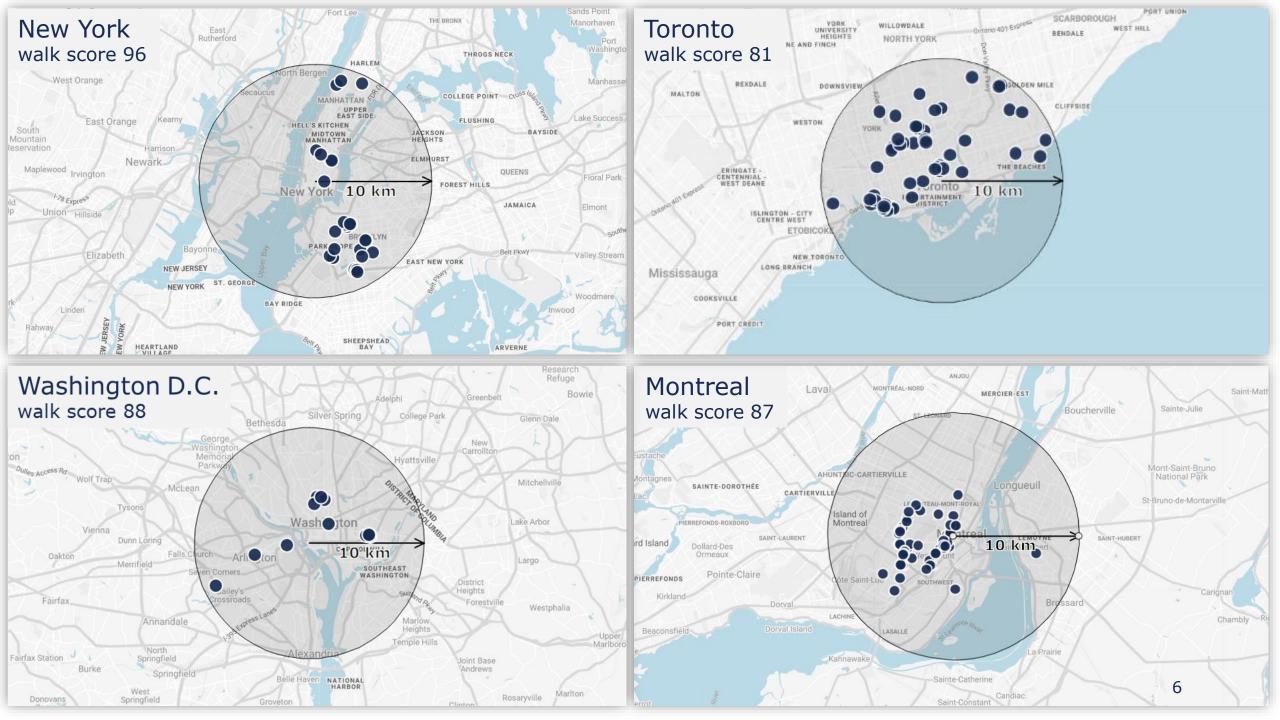
90-100

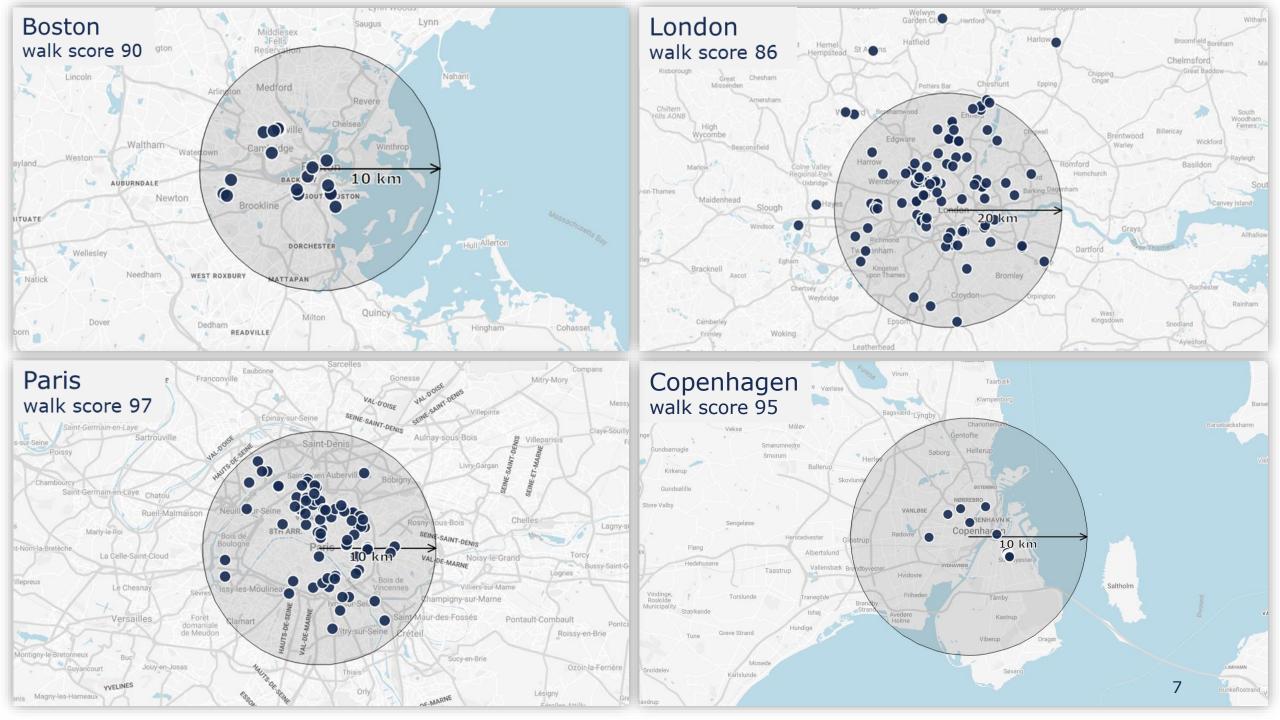
- walker's paradise
- 70-90 very walkable
- 50-70 somewhat walkable
- 0-50 car dependent

"Walk score measures walkability from 0 to 100 based on walking routes to destinations such as grocery stores, schools, parks, and retail."

www.walkscore.com







luxury: 0 %

A+ locations extraordinary buildings, extraordinary service



London Kensington

prime: 50%

A+ to B+ locations soulful, attractive buildings



Holländische Reihe Hamburg Ottensen

acquired 2008

mid: 35%

B+ to B locations regular buildings

Brettnacher Straße

Berlin

Zehlendorf

acquired 2007

entry: 15%

B to B- locations regular buildings, "Plattenbau"



Berlin Pankow

acquired 2013

discount: 0 %

C+ to C- locations "Plattenbau", socially challenging areas



Fittja

Stockholm



Stockholm Södermalm

Berlin P

New York

Schöneberg . . IP TANTASTALAND SC CIMBON

F

FIF

IIII

IIIE



mid 35 percent of portfolio

T

F

F

Berlin Toronto Wedding The Beac

Hamburg Horn



0

1

1

. 23

10

3

entry 15 percent of portfolio

Berlin Lichterfelde

Washington Falls Church **Malmö** Almgården

IL DIA

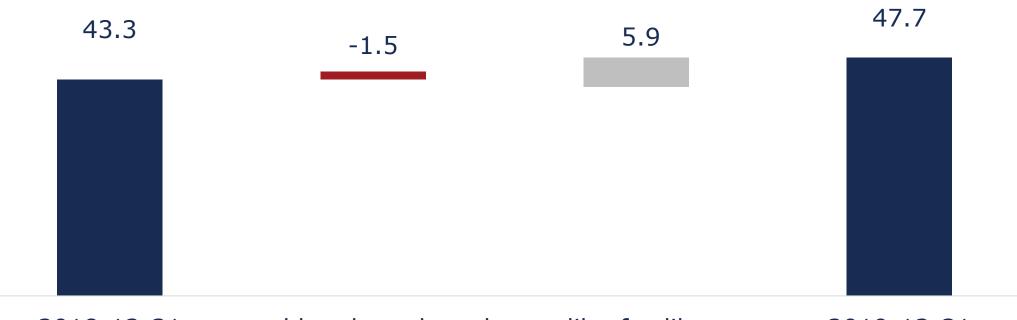




NIT

almost half of portfolio upgraded upgrading 5 to 7 percent of portfolio per year

percent



2018-12-31 sold and purchased like-for-like

2019-12-31

upgrading is profitable and optional policy: upgrade when yield is above 6 percent

need 3 to 5 percent



optional 47 to 49 percent

upgraded 48 percent



in crisis yearly free funds EUR 150 million

EUR million	outcome 2019	crisis ¹ 2019	crisis ¹ pro-forma ² 2020
EBITDA financial expenses	227 -115	227 -115	274 -109
funds from operations	112	112	165
capital expenditures ³	-468	-15	-15
free funds	-356	97	150
capital expenditures EUR per sqm	-120	-5	-5

1. a "crisis" means a situation where the Group's ability to raise new funding is limited

2. based on rent levels, real vacancy rate, interest rates at 2019-12-31

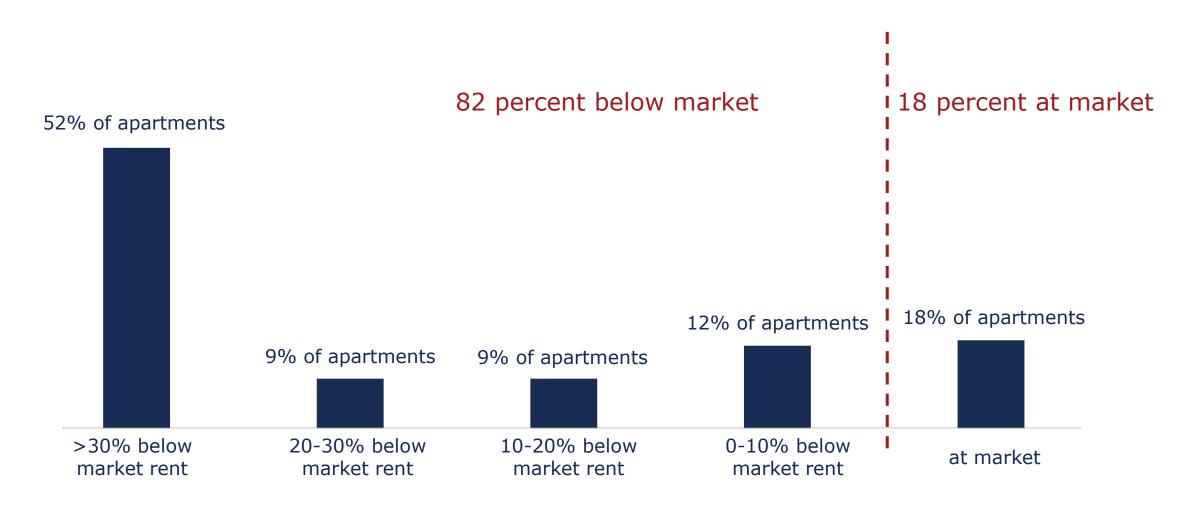
3. EUR 15 million of capital expenditures is needed, the remaining part is voluntary

sales EUR 4.4 billion on average 16 percent above fair value ability to create cash flow through property disposals

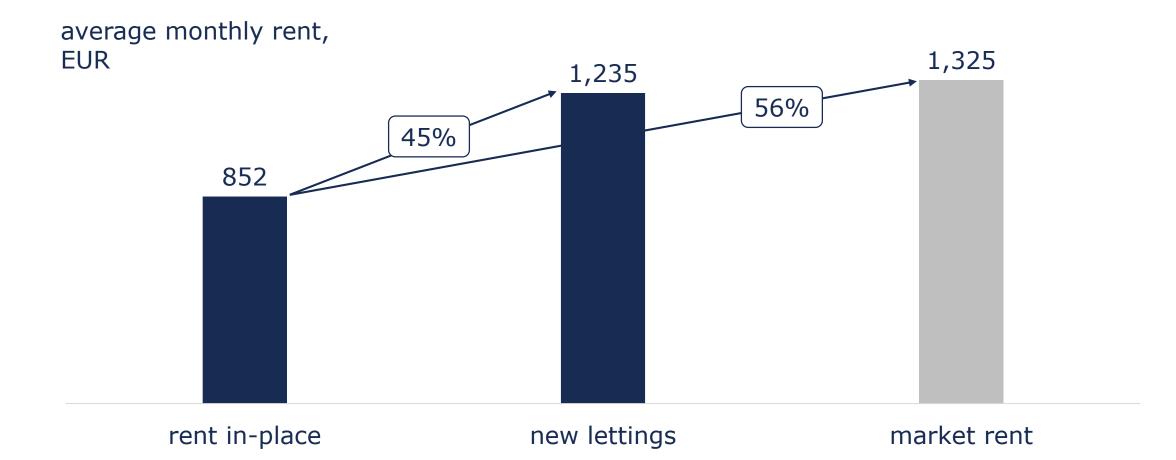


* including signed and binding property disposals not yet closed

82 percent of portfolio below market rent the reason is rent control

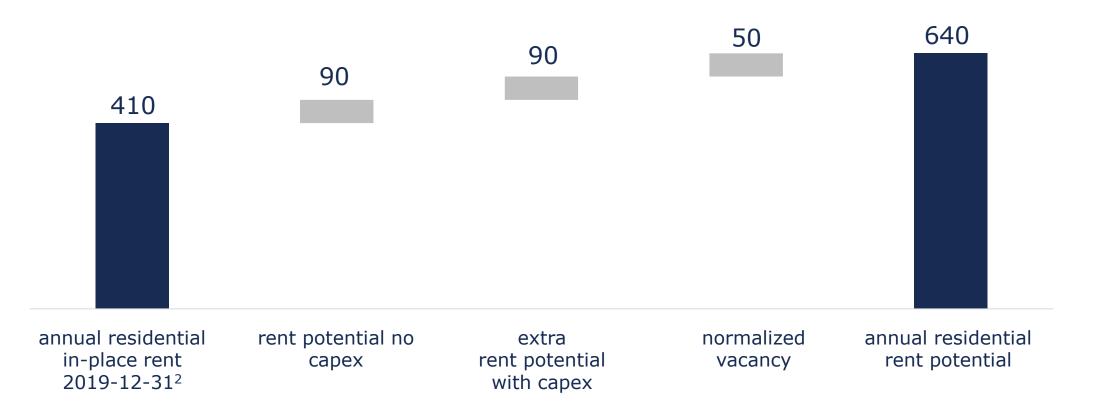


in-place rent 56 percent below market rent main reason is rent control



potential additional income EUR 230 million¹

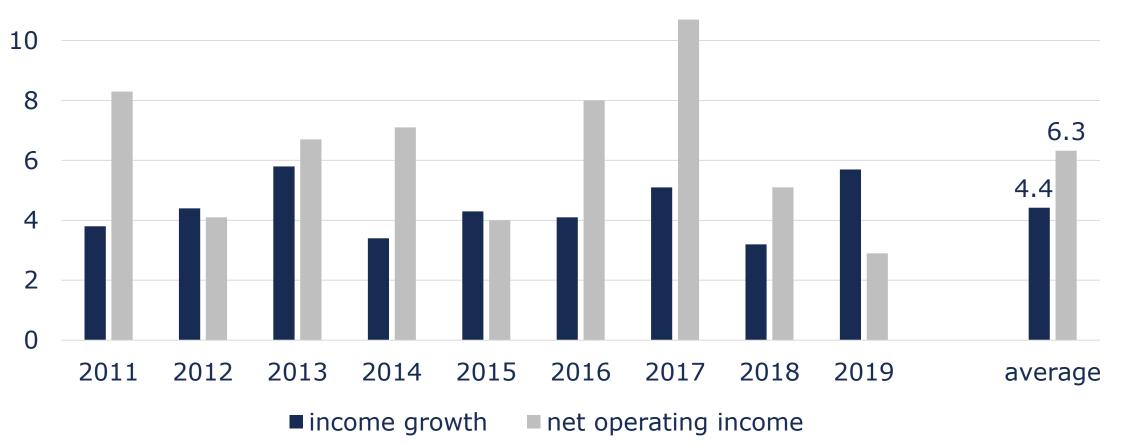
EUR million



¹ excluding construction of new apartments and market rent potential if de-regulation ² not including apartments vacant at 2019-12-31

rapid growth in income like-for-like

percent

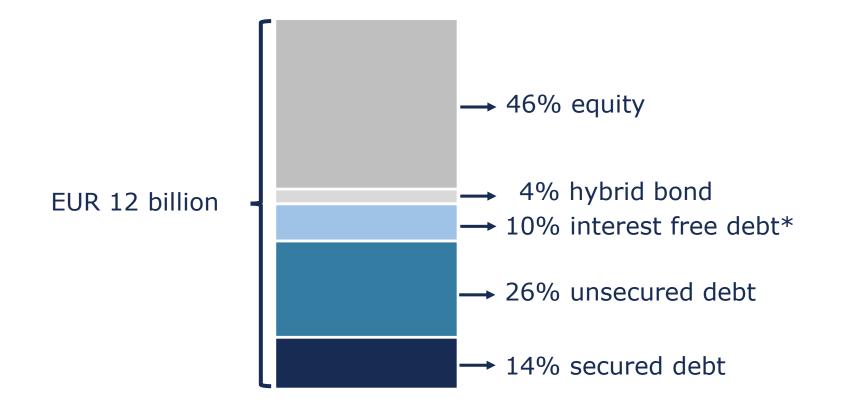


real vacancy stable around 1 percent real vacancy excludes vacancy due to upgrades and disposals

percent

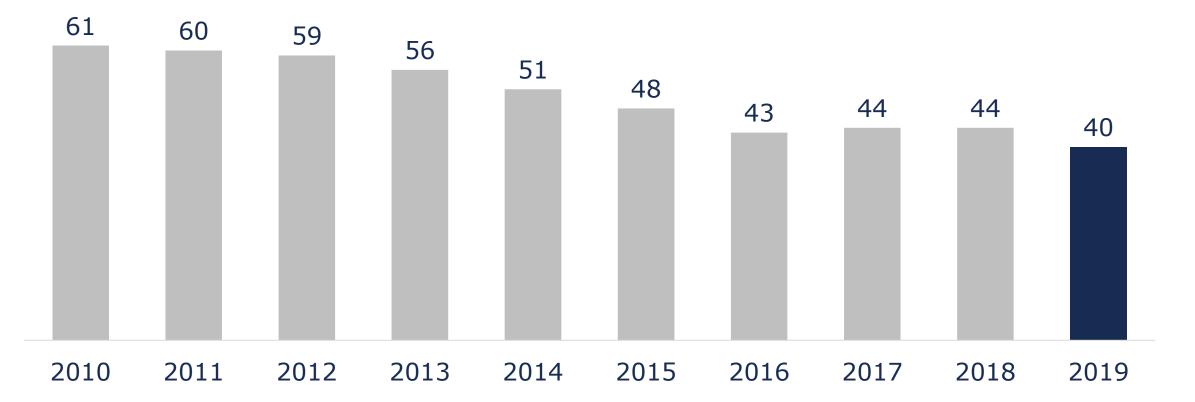


loan-to-value 40 percent 2019-12-31

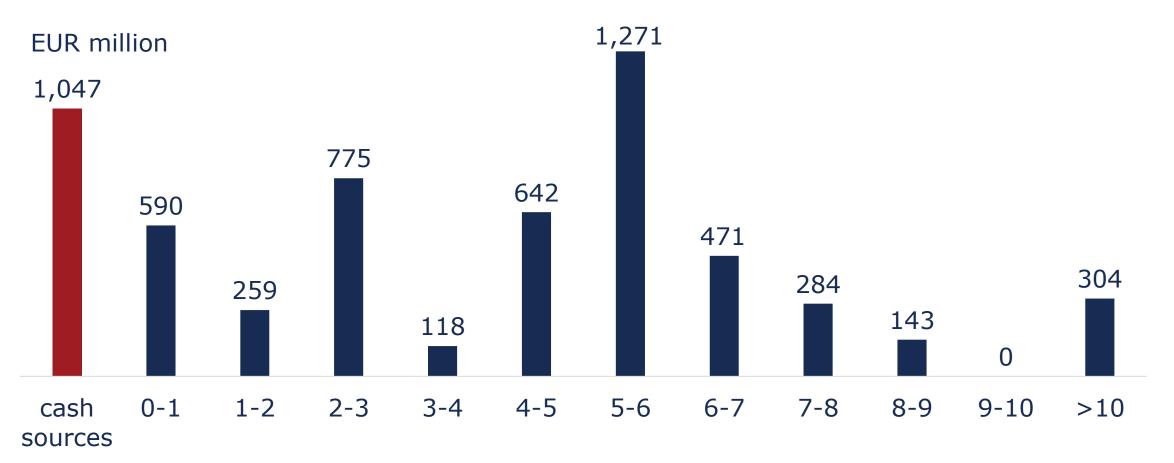


loan-to-value 40 percent policy: max 40 percent from 2020

percent



debt maturities

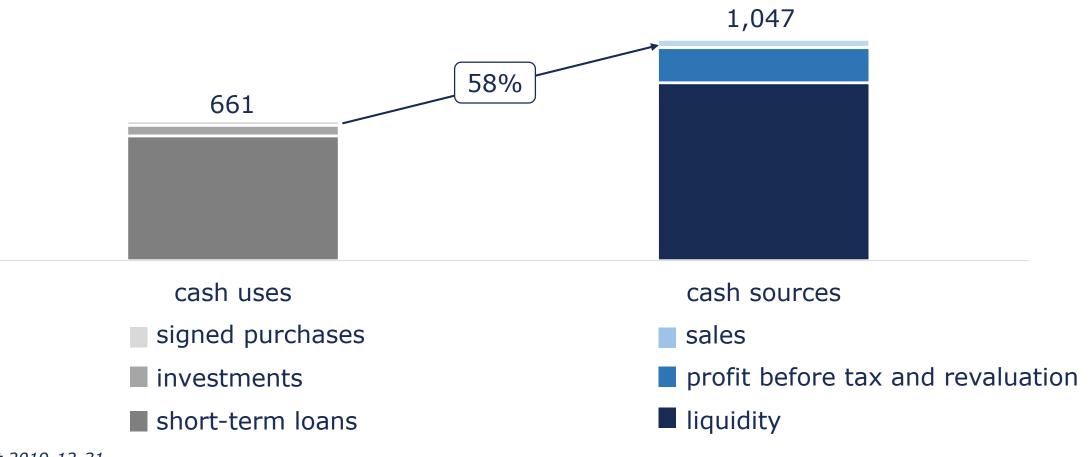


duration, years*

*as at 2019-12-31

cash sources EUR 386 million larger than cash uses

EUR million

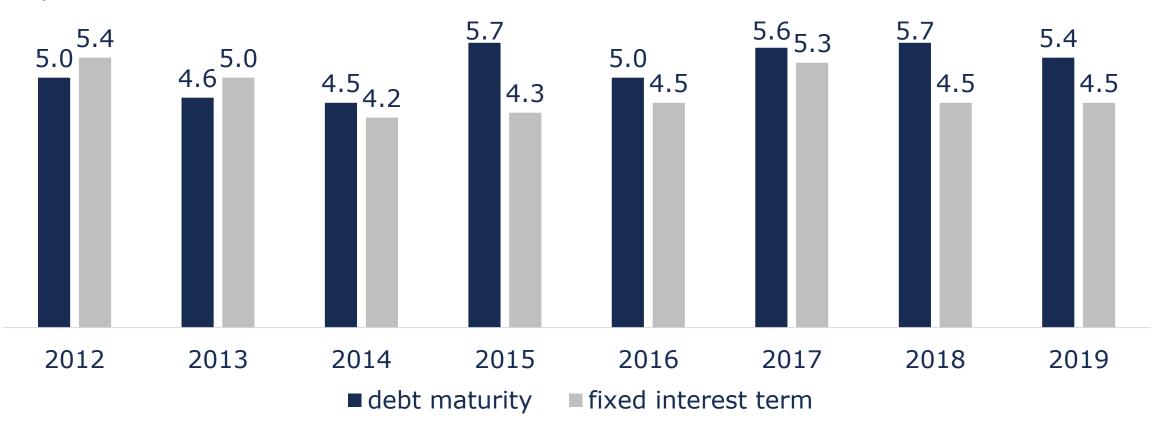


as at 2019-12-31

average debt maturity 5.4 years

fixed interest term 4.5 years

years

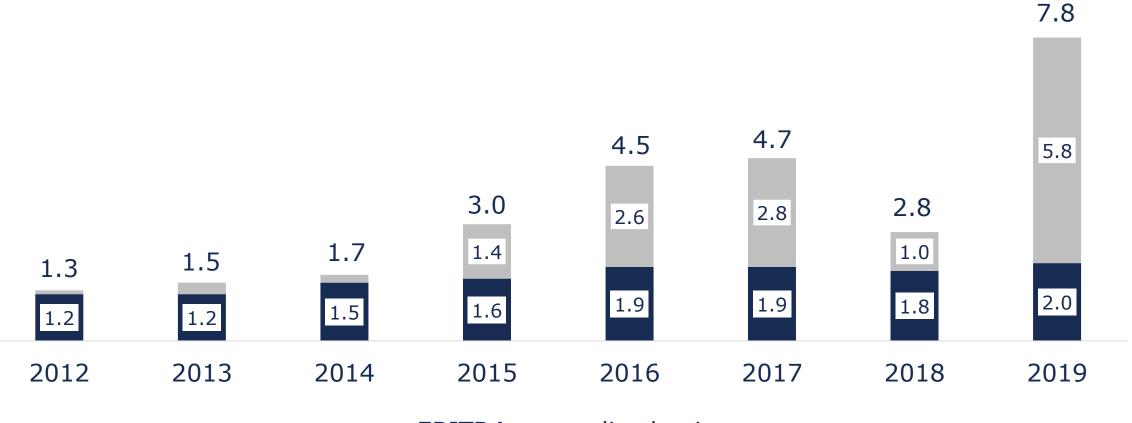


interest rate 2.25 percent

percent



interest coverage ratio 7.8 times policy: minimum 2.0 excluding realized gains from 2020



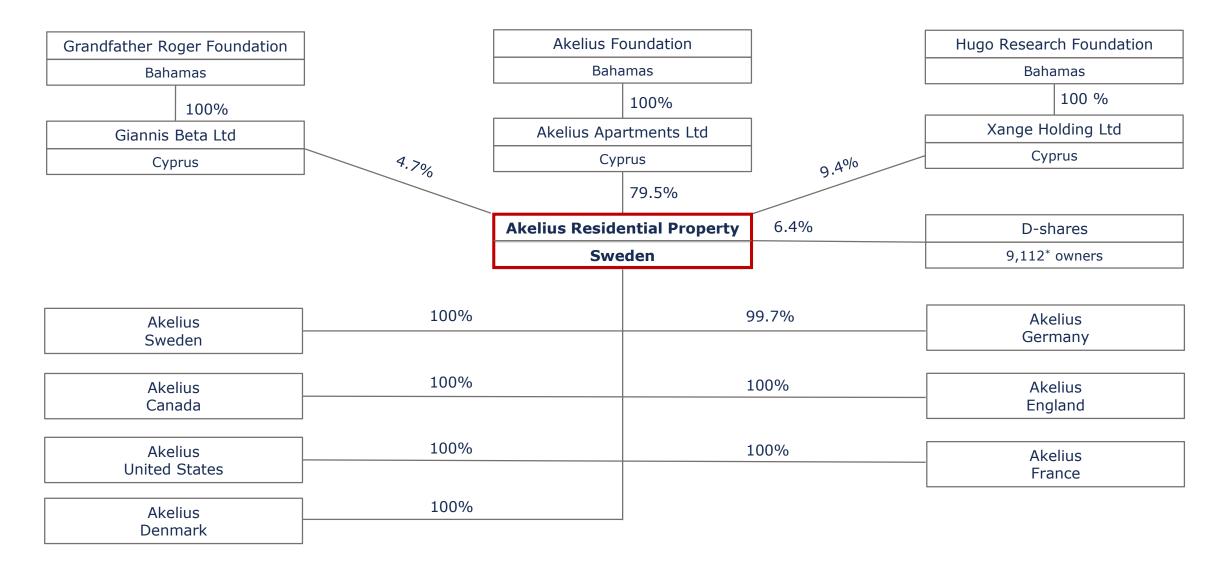
■ EBITDA ■ realized gains

finance policy

	policy	2019-12-31
rating	min BBB strive for BBB+	BBB
interest coverage ratio	min 2.0 from 2020	2.0
loan-to-value	max 40 percent from 2020	40 percent
unencumbered asset ratio	min 150 percent	187 percent
liquidity, EUR million	300	841
cash uses/cash sources	min 1.0	1.58



group structure



*as at 2019-12-31

Akelius foundation

business policy

- residential real estate
- stable countries
- min BBB rating
- min 51 percent of shares in Akelius Residential Property AB

purpose

- charity, SOS Children's Villages
- research, residential real estate



Swedish foundation donates €11M for longterm SOS Gaza project



SOS Children's Villages receives large donation for work in Haiti from Swedish businessman Roger Akelius



Akelius Foundation







EUR 90 million

EUR 30 million

EUR 15 million

EUR 3 million

safety first

